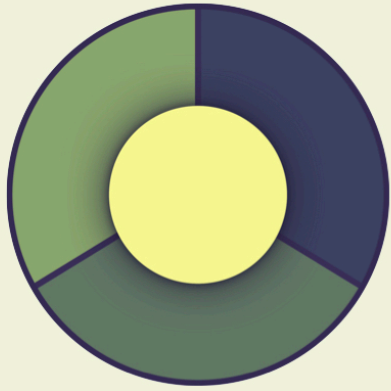
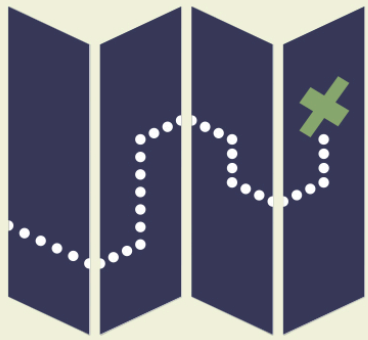


# Corporate Sponsored Coach Training

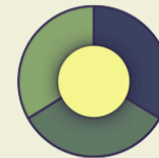


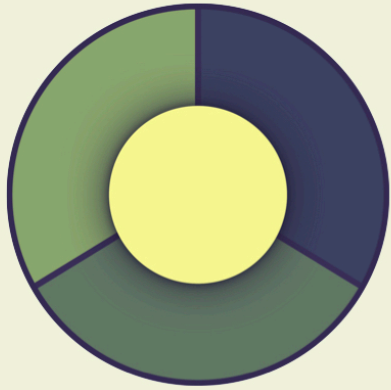
# Celebrating the End of an Engagement

# Wrapping Up a Relationship



1. Acknowledge the client's journey: development and qualities
2. Celebrate accomplishment of program together
3. Ask client about how they will celebrate this milestone
4. Explore action, planning and accountability for months beyond coaching





# Exploring Leadership Development Resources

Leadership  
Development Idea:

When would I  
use this?

What might the  
client gain?

What is my  
"elevator pitch"?

### Questions

**Part 1:**

Questions			

**Part 2:**

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**Part 1:**

**Part 2:**

**Part 3:**

**Part 4:**



Leadership  
Development Idea:

**Start with Why / Golden Circle (Simon Sinek)**

When would I  
use this?

**PIE (I, E) - Promotions, etc.**

What might the  
client gain?

**More inspiring approach to self-promotion**

What is my  
"elevator pitch"?

**Simon Sinek's Golden Circle might help make your approach more inspiring. We would look at your core Why and then explore how to share your Why more effectively with your manager.**





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**Questions**

**Part 1:**

**"Why"**

Why are you a part  
of this team?

Why are you a part  
of this company?

Why are you in this  
field?

What legacy do you  
want to leave in 5  
years?

**Part 2:**

**"How"**

**Part 3:**

**"What"**



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Part 2:  
"How"

What strengths best  
help you to  
accomplish your  
"Why"?

How are you  
growing towards  
fulfilling your Why?

If a team were  
formed just around  
your "Why," what  
position would you  
play?

What weaknesses  
get in the way of  
accomplishing your  
"Why"?

Part 3:  
"What"

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Part 3:  
"What"

What are you doing  
now?

What do you want  
to do?

What would help  
you better leverage  
your strengths?

How would you  
propose a change?

