



Decision Making Frameworks

Decision Making Elements



- Data/Facts
- Emotions
- Intuition
- Sense of Self
- Values
- Beliefs
- Purpose
- Hopes
- Fears
- Risks/Rewards
- Questions to Answer
- Location
- Finances
- Development
- Strengths
- Weaknesses
- Impact
- Legacy

Decision Making Variables



- **Time**
- **Various Options**
- **Others' Perspectives**



Selecting Elements and Variables



- Identify 10, 20 or more relevant elements
- Select the top 5-10
- Rank the top 5-10
- Consider what variables help explore elements



Topic:

(Decision or Behavior)

Facts

Intuition

Questions

Option A

Option B

Option C

Option D

	Facts	Intuition	Questions
Option A			
Option B			
Option C			
Option D			



Topic:

(Decision or Behavior)

Purpose

Values

Beliefs

Option A

Option B

Option C

Option D

	Purpose	Values	Beliefs
Option A			
Option B			
Option C			
Option D			



Topic:

(Decision or Behavior)

Strengths

Weaknesses

Development

Option A

Option B

Option C

Option D

	Strengths	Weaknesses	Development
Option A			
Option B			
Option C			
Option D			



Topic:

(Decision or Behavior)

Benefits

Risks

Drawbacks

6 Months

1 Year

3 Years

5 Years

	Benefits	Risks	Drawbacks
6 Months			
1 Year			
3 Years			
5 Years			



Topic:

(Decision or Behavior)

What You
Might Learn

What You
Might Do

What You Might
Experience

Option A
6 Months

Option A
1 Year

Option B
6 Months

Option B
1 Year

	What You Might Learn	What You Might Do	What You Might Experience
Option A 6 Months			
Option A 1 Year			
Option B 6 Months			
Option B 1 Year			



Topic:
(Decision or Behavior)

Hopes

Rewards

Fears

Risks

6 Months

1 Year

3 Years

5 Years

Topic:
(Decision or Behavior)

Hopes

Rewards

Fears

Risks

6 Months

1 Year

3 Years

5 Years

Topic:
(Decision or Behavior)

Emotions

Challenges

Learning

Achievements

6 Months

1 Year

3 Years

5 Years

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Topic:

(Decision or Behavior)

Challenges

Learning

Achievements

Impact

For You

Direct Reports

Peers

Leadership

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Topic:
(Decision or Behavior)

Emotions

Values

Beliefs

Facts

You

Partner

Children

Co-Workers

	Emotions	Values	Beliefs	Facts
You				
Partner				
Children				
Co-Workers				

Topic:

(Decision or Behavior)

Emotions

Challenges

Learning

Achievements

Option A
1 Year

Option A
5 Years

Option B
1 Year

Option B
5 Years

	Emotions	Challenges	Learning	Achievements
Option A 1 Year				
Option A 5 Years				
Option B 1 Year				
Option B 5 Years				



Topic:

(Decision or Behavior)

Challenges

Learning

Achievements

Impact

Option A
1 Year

Option A
5 Years

Option B
1 Year

Option B
5 Years

	Challenges	Learning	Achievements	Impact
Option A 1 Year				
Option A 5 Years				
Option B 1 Year				
Option B 5 Years				



Topic:
(Decision or Behavior)

Empty dotted rectangular box.

Empty solid rectangular box.

Empty solid rectangular box.

Empty solid rectangular box.

Empty solid rectangular box.

Large empty grid structure consisting of a vertical line and a horizontal line intersecting, creating four quadrants.

Topic:
(Decision or Behavior)

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Topic:

(Decision or Behavior)



Topic:

(Decision or Behavior)



Topic:

(Decision or Behavior)



Topic:

(Decision or Behavior)



Topic:

(Decision or Behavior)



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(Decision or Behavior)

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(Decision or Behavior)



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(Decision or Behavior)

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Topic:

(Decision or Behavior)



Topic:

(Decision or Behavior)



Topic:

(Decision or Behavior)



Topic:

(Decision or Behavior)



Topic:

(Decision or Behavior)

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Topic:

(Decision or Behavior)

Stay or Take Offer	Location	Finances	Risks/ Rewards	Legacy	Sense of Self	
Yes to Job Offer - 1 year						
Yes to Job Offer - 3 years						
Yes to Stay - 1 year						
Yes to Stay - 3 years						



What are you learning as
you see your thoughts
laid out here?



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